RICOH
imagine. change.

Supercharge the scalability and sustainability of your RPM program

Ricoh RPM Enablement offers day-to-day, turnkey support for deploying your remote patient monitoring program's devices, inventory tracking, logistics, and returns. We designed it with great focus on helping health systems like yours in a way that can help meet the exploding demand for RPM despite the systemic shortage of staffing that will persist by many projections through at least 2030.[1]

Over 70 million patients in the U.S. will have used RPM tools by 2025[1]

1 in 4 U.S. Patients[1]

With over 70 million people using RPM by 2025, **representing more than 1 out of every 4 patients in the U.S.**,[1] your program needs to both be efficient today and able to withstand amplified demand and the means to efficiently scale into the future. We offer a service designed to help enable you to efficiently grow by helping to close the gap between the care team and operations.

Specifically, we can help enable your care teams to focus on patient health while we concentrate on your remote patient monitoring program's device development, inventory tracking, logistics, and returns. With thousands of field technicians and managed service experts nationwide, Ricoh has the bandwidth and experience to accelerate processes, technology, and RPM programs.

Convert hurdles into revenue

Concerns about systemic staffing shortages, integrating disparate systems, improving patient and caregiver engagement, health equity, measuring success, managing compliance and data, and figuring out logistics can be overwhelming. With the right support and technology, more than 50 million in-person visits per year could be converted to virtual care visits, enabled by RPM.[2]

[1] Insider Intelligence. The technology, devices, and benefits of remote patient monitoring in the healthcare industry. January 19, 2023.
[2] McKinsey & Company. Is virtual care delivering on its promise of improving access? January 9, 2023.

The future is now with RPM Enablement

At Ricoh, we know that success hinges on combining people, technology, and strategic outreach for your virtual program operations. Our RPM Enablement solution focuses on streamlining logistics to offset labor shortages and performs the following after your clinician places an RPM order:

1
Place the selected devices and tablet into RPM kit based on clinician request

2
Install required software and "pre-pair" devices to help make getting started with the kit easier for patients

3
Enter device details into tracking system and print your patient education instructions

4
Deliver ready-to-go kit & instructions to care-delivery site or ship directly to patient

RPM Enablement also has you covered with returns for devices we delivered or shipped, including: documentation of returns of devices in applicable customer system, entry of tracking numbers in customer systems as applicable, and placement of returned devices in customer preferred locations or on-site disposal locations.

This is designed to help you achieve an outcome with a higher level of patient and provider engagement that's vital for adoption, continuous usage of devices, increased adherence to care plans, and value-based care.

Ricoh, a healthcare industry and device management leader

Let us help unburden your team from logistics, technology, services, and program management so you can prioritize patient wellness. We currently support thousands of healthcare organizations, including 9 out of 11 of the largest for-profit hospital systems and 22 out of 32 of the largest nonprofit hospital systems, with about 3,200 facilities. Wherever you are in growing your RPM program, Ricoh offers full, scalable coverage and support for your healthcare organization.

2,100+
U.S. field technicians

5,400+
U.S. managed services

1 million+
Devices under service contract in the U.S.

Learn more

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